



APPENDIX 'B'

LIVE QUESTIONS AND ANSWERS

Note: The questions and answers have been edited for brevity and clarity

OPERATIONAL & FINANCIAL MATTERS

| No. | Shareholder/ Proxy | Question |
|-----|--|---|
| 1. | Encik Mohamad Azidi bin Mohd Anuar (Proxy) | What is the latest healthcare business development in the East Coast Belt Region? |

Answer

An expansion plan for a purpose-built hospital in Chukai, Kemaman is underway with SPA being prepared for the land acquisition. KMI Healthcare has also identified potential land in Kelantan to further strengthen our foothold in the East Coast Belt Region.

KMI Healthcare is exploring suitable land and/or existing suitable buildings to set up Ambulatory Care Centres in Terengganu districts. Identifying unused existing buildings that can meet statutory requirements is KMI Healthcare's fast-track approach that can free KMI Healthcare from the initial capital requirements. KMI Healthcare may lease or even purchase such buildings.

As of now, KMI Healthcare is in the process of setting up a Rehab Ambulatory Care in Kerteh and Chukai.



OPERATIONAL & FINANCIAL MATTERS

| No. | Shareholder/ Proxy | Question |
|-----|---|--|
| 1. | Encik Wan Mohd Mirza bin Wan Mohd Nor (Proxy) | What is the replanting plan for the next 5 years? |
| 2. | Encik Ab Halim bin Yusof (Shareholders) | Plan to address the age profile and replanting programme of the Company. |

Answer

The on-going replanting which was deferred during the COVID-19 pandemic are now scheduled to restart in FY2023 for 1,977 ha. By the year 2024 to 2027, area to be replant is approximately within 1,000 ha/year. By FY2027, the Company expected age profile for mature area will be 13 years old.

The Company is maximising the replanting exercise based on its financial position.

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OPERATIONAL & FINANCIAL MATTERS

| No. | Shareholder/ Proxy | Question |
|-----|--|---|
| 1. | Encik Mohd Nizab bin Pawan Zainol Abidin (Shareholder) | How much is the cost in initiating method in controlling carbon emission? |

Answer

TDM Plantation Sdn Bhd has received the International Sustainability and Carbon Certification (“ISCC”) approved by the European Commission (“ISCC EU”). The Company at all times complied with the requirements of ISCC EU and other certification namely RSPO etc. The Company have made significant investment in maintaining these standards



OPERATIONAL & FINANCIAL MATTERS

| No. | Shareholder/ Proxy | Question |
|-----|---|--|
| 1. | Encik Ab Halim bin Yusof (Shareholders) | The performance of the Company for the First Quarter 2023 and the cashflow of the Company. |

Answer

The average price of CPO for the First Quarter 2023 was reduced by 30% compared to the First Quarter 2022. The FFB production was reduced by 11% for the First Quarter 2023 against the First Quarter 2022. The Company is still managing the labour issue at the estate during the First Quarter 2023.

The Company has enhanced its mechanisation initiatives and introduce cost efficiency programmes for FY2023 going forward. In addition to that, monetisation initiatives are being explored and implemented, all of which will optimise the cashflow management.



OPERATIONAL & FINANCIAL MATTERS

| No. | Shareholder/ Proxy | Question |
|-----|--|---|
| 1. | Encik Mohd Nizab bin Pawan Zainol Abidin (Shareholder) | Status and viability of Agribusiness for the Company. |

Answer

The Company is currently focusing on chillies. Green house has been built for this project that would further strengthen its business sustainability.



OPERATIONAL & FINANCIAL MATTERS

| No. | Shareholder/ Proxy | Question |
|-----|--|---|
| 1. | Encik Mohd Nizab bin Pawan Zainol Abidin (Shareholder) | Justification on the reduction of the net profit FYE 31 December 2022 despite the increase in revenue of the Company. |
| 2. | Encik Ab Halim bin Yusof (Shareholders) | Reduction in net profit FYE 31 December 2022 despite higher CPO price in year 2022. Justification for lower productivity and yield per hectare FY2022. |

Answer

The overall net profit for FYE2022 has decreased by 68% or by RM37.0 million mainly due to in FY2021, the Group has recognised a one-off reversal of accumulated profits payable to sublessee, net of tax of RM31.0 million.

In FY2022, the Company still impacted with the shortage of labour coupled with the prolonged flood issue at the estates.

The yield per hectare for FY2022 stood at 12.82 and the Company is targeting to achieve the yield per hectare of 16.00 in FY2023.



58th ANNUAL GENERAL MEETING

8 JUNE 2023

ELYSIUM SKYBRIDGE
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EXPLORING OPPORTUNITIES
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